



Independent Electrical  
Contractors

# IEC Member Discount and Business Development Programs

Save Money & Enjoy Exclusive IEC Members-Only Offers



## AFLAC

Aflac and IEC have teamed up to provide an extensive array of products for your employees! Choose from a wide range of policies that suit your business' needs best, all of which are designed to provide cash benefits to employees if they ever become injured or sick. All with no direct cost to your company. Visit [www.ememberbenefits.com/iec](http://www.ememberbenefits.com/iec) to learn more.



## CNA Worker's Compensation, Liability & Property Insurance

CNA offers worker's comp, auto, property, and general liability insurance coverage to IEC members. It also offers high-quality claim administration services and risk control expertise that can help reduce injury and property damage. To find out more about CNA, call your local independent agent or visit [www.cna.com](http://www.cna.com).



## Enterprise Comprehensive Fleet Management

Enterprise Fleet Management is a full-service fleet management company for businesses with fleets between 15-125 vehicles. Enterprise's fleet management services are aimed at reducing your overall fleet holding costs. Their services include vehicle acquisition, funding, aftermarket equipment, maintenance programs, fuel management, risk management and driver safety, corporate rental, registration, disposal and reporting. For more information on how IEC members can reduce fleet costs, contact [nationalfleetaccounts@erac.com](mailto:nationalfleetaccounts@erac.com) or call toll free (877) 23-FLEET.



## FedEx FREIGHT

IEC members can save at least 70% on qualifying less-than-truckload (LTL) shipments.

### FedEx Freight® Priority

- For reliable delivery of time-sensitive LTL (less-than-truckload) freight.
- Additional value-added services, including a no-fee money-back guarantee\* and FedEx Freight Advance Notice®.
- All-points coverage nationwide, within one streamlined network.

### FedEx Freight® Economy

- The smart choice when you need reliable, economical freight delivery.
- Trade time for savings when you're not shipping fast-transit freight.
- All-points coverage nationwide, within one FedEx Freight® network.

*If you would like to enroll in the IEC Shipping Program or would just like some more information please call 1-800-MEMBERS (636-2377) or visit [www.1800members.com/iec](http://www.1800members.com/iec).*

*If you would like a quote on a pending shipment please email all pertinent information to [saveonfreight@1800members.com](mailto:saveonfreight@1800members.com) and a dedicated freight representative will follow up with you within one day.*

## Fleetmatics

Fleetmatics helps IEC members improve productivity, reduce operating and capital costs and increase the revenue derived from their mobile workforces. Its GPS-based fleet management solutions extract business intelligence from real-time and historical vehicle and driver behavioral data and deliver it to decision-makers in a software-as-a-service model, allowing users to focus on driving real business value rather than maintaining the tools. The company's intuitive, cost-effective, web-based solutions provide fleet operators with visibility into data such as vehicle location, fuel usage, speed and mileage, and other insights into their mobile workforce. Discover why more than 19,000 customers with more than 388,000 actively subscribed vehicles worldwide rely on Fleetmatics by visiting [www.fleetmatics.com/iec](http://www.fleetmatics.com/iec).





### G&K Services

IEC has partnered with G&K Services, Inc. to enhance your company's image and safety with the highest quality work apparel and facility products. With a free site assessment, cost comparison and setup for new customers, G&K has proven to be a trusted partner for any industry. Visit [www.ememberbenefits.com/iec](http://www.ememberbenefits.com/iec) to learn more.



### The Home Depot Incentive Program

The Home Depot has announced a new incentive program that is exclusive for IEC members. All who enroll in this program receive a two percent rebate on all qualifying pre-tax purchases. In addition to the rebate for customers, The Home Depot will donate half of a percent of all the sales in this program to the IEC Foundation. There is no cost to enroll in this program and you can register any form of payment accepted at The Home Depot. To enroll, please visit <http://cpr.homedepot.com/CPR>. The program code is IEC.



### TransFirst

TransFirst® is one of the nation's leading providers of payment processing services. With more than 15 years of experience and some of the leading experts in the payment processing industry on our staff, we know what it takes to help our merchants and professional partners grow their businesses and achieve lasting success. Visit [www.transfirst.com](http://www.transfirst.com) or call (800) 613-0148.

### Sprint

IEC member companies – Save with your Sprint Discount! Sprint is an IEC National Bronze partner and IEC's Preferred wireless carrier.

- Business accounts: eligible for 20% discount on select Sprint wireless services
- Personal accounts: eligible for 18% discount on select Sprint wireless services

Discount program available to both new and existing Sprint customers! Also, find out which solutions (i.e. GPS tracking, tablets, etc.) are helping other IEC members improve their business!

To take advantage of this great program, reach out to: Peter Carrozza, Account Manager at (703) 592-3308 or [peter.m.carrozza@sprint.com](mailto:peter.m.carrozza@sprint.com)

### UPS SHIPPING

Let IEC improve your bottom line with competitive rates on UPS® shipping services. Enroll in the UPS® Savings Program and save on a broad portfolio of shipping services, including:

- Up to 34%\* on UPS Air letters including UPS Next Day Air®
- Up to 30%\* on UPS Air packages (1 lb.+)
- Up to 32%\* on UPS International imports and exports
- Up to 16%\* on UPS® Ground shipments
- Savings begin at 75%\* on UPS Freight® shipments over 150 lbs.

Whether you need your documents or packages to arrive the next day or are looking for an affordable shipping option, UPS understands how important speed, reliability, and cost are to meeting your business goals and your customers' needs. With more service options, superior ground-delivery coverage and overnight delivery by 10:30 a.m. to more ZIP codes than FedEx, it's time to put the power of logistics to work for you.

To enroll and start saving today, visit [savewithups.com/iec](http://savewithups.com/iec) or call 1-800-MEMBERS (1-800-636-2377) Monday – Friday, 8 a.m. – 6 p.m. Eastern Time.

\*See [savewithups.com/iec](http://savewithups.com/iec) for specific services and discounts.

### UPS FREIGHT

IEC members receive special pricing with UPS Freight on qualifying LTL (Less-Than-Truckload) shipments. With UPS Freight you will get regional, interregional, and long-haul capabilities - all under one carrier. And with UPS technologies, such as WorldShip®, and Quantum View® manage, you can process and track LTL shipments, create electronic bills of lading, reconcile billing, and much more!



### UPS AIR FREIGHT

With UPS Air Freight, it's easier than ever to send freight around the world. Our comprehensive portfolio of global air freight services provides options which fit your time-in-transit needs. Use our technology solutions to calculate rates and create shipments on ups.com. Then track your freight movements in real time or access a full view of shipment detail for your inbound, outbound, or third-party shipments right from your desktop. UPS Air Freight services allow you to control your supply chain, ensure goods get to their destinations and maximize shipping efficiency.

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*If you would like a quote on a pending shipment please email all pertinent information to [saveonfreight@1800members.com](mailto:saveonfreight@1800members.com) and a dedicated freight representative will follow up with you within one day.*



### YRC FREIGHT

IEC members can save at least 70% on qualifying less-than-truckload (LTL) shipments. YRCW offers flexible, efficient solutions, including comprehensive regional and national coverage with a full suite of guaranteed, expedited and specialized services.

- **Expedited Precision™** offers you expedited, time-definite, air and ground service backed by our industry-leading customer satisfaction guarantee.
- **Guaranteed Precision™** will get your goods to their destination with a guarantee, ensuring delivery, on or before the standard service date by noon, 5 p.m., or within a customer-defined window, or you don't pay.
- **Exhibit** is a single source to satisfy your shipping needs to, from and between trade shows – including air and ground, expedited and guaranteed.
- **Cross-border** dedicated service to Canada, Mexico and Puerto Rico.
- **YRC.com** allows users to easily access shipping information 24/7.

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